

Applications Now Live For Suburban West's 2016 Leadership Development Program

The success of any organization is through its membership and more specifically its leadership. Building strong leaders for tomorrow will help ensure Suburban West REALTORS® Association is prepared for the future. Now in its third year, the Leadership Development Program's objective is to identify emerging leaders, sharpen their leadership skills and equip them with a resiliency that is essential in our ever changing profession. In return, participants will exert a strong, positive influence on the future of the real estate profession, our Association and our communities.



The three-month summer curriculum includes five intensive sessions, each focusing on a different aspect of leadership development including: Emotional Intelligence, Team Building, Professional Speaking Techniques, Win-Win Negotiating and The Economics of Real Estate. "We designed this program to help our members develop their leadership and communication skills, which will benefit them not only if they choose to pursue a leadership role with the Association but also in their day-to-day business," said Suburban West CEO Anne Marie Matteo.

Applications for the 2016 program are now available on our website for both REALTOR® and Affiliate members. On the fence about applying? Hear from the graduates of last year's program:

Suburban West is pleased to present the graduates of the 2015 Leadership Development Program - professionals filled with the energy, commitment, passion and vision to meet the challenges of tomorrow. Each graduate has shared their thoughts on the new program:



CARL ADAMS

My biggest aha from the Leadership Development Program was understanding my personal communication style and how that emotional intelligence, would affect my interactions with people and how to effectively leverage that for the common good of a group. Very, very powerful.



OLIVIA BOSWELL

The Leadership Development Program, given by the Association was an in depth program that gave me a unique perspective into Leadership, Behavioral Styles, Emotional Intelligence, Presentation and Negotiating skills. The presenters were passionate and motivating about their subjects, which created a positive and memorable learning experience. I am very grateful for having been able to participate in this program and know I will use these techniques as I continue to grow professionally and personally.